Regulatory approach to catastrophe risk management in insurance companies:

Current Challenges and Opportunities

First Regional Europa Re Insurance Conference

DEVELOPING CATASTROPHE AND WEATHER RISK MARKETS IN SOTHEASTERN EUROPE: FROM CONCEPT TO REALITY

12-14 October 2011, Ohrid



Solvency regulation

- Rule-based approach, Solvency I regime
- Four pillars
 - Liabilities
 - Assets
 - Solvency margin and
 - Minimum Guarantee Fund
- Two types of regulation
 - Financial regulation
 (solvency requirements, technical provisions, reinsurance)
 - Market regulation
 (rates, policy forms/terms, underwriting practices, marketing and
 distribution, claims adjustments)

Solvency regulation

- The capital should be higher than
 - The minimum guarantee fund
 - Required solvency margin
 - Premium method
 - Claims method

The calculation of the capital doesn't include catastrophic risks explicitly

- Reinsurance program
 - Table of maximum coverage
 - Reinsurance contracts
- Competitive tariff rating, related to property insurance
- ❖ File and use system



Catastrophe risk regulation

- Main legal acts
 - Insurance Supervision Law
 - Law on compulsory insurance in traffic
 - Company Law (provisions that regulate the trade companies in general)
 - Contract Law (provisions that regulate the contracts in general)
- Since the establishment of ISA, 23 by-laws have been adopted

However...

- ❖ Lack of regulation related to catastrophic risk
- Lack of adequate control related to catastrophic risk, since there are no minimum standards
- ❖ Lack of minimum standards for approving the tariffs and conditions, which affects the adequateness of premiums
- ❖ Lack of minimum standards for reinsurance regulation
- ❖ No specific reporting required on cat risk accumulation.



Catastrophe risk environment

Other drawbacks

- Relatively small countries with limited risk diversification possibilities and high risk accumulation in main cities
- Low public awareness, culture, education (state is considered as the only catastrophe risk absorbing mean)
- Low level of insurance penetration and lack of standalone catastrophe products
- ❖ Poor catastrophe insurance risk management, including lack of proper modeling
- Lack of available / affordable risk transfer alternatives;
 - Low business volumes to attract reinsurers or any other risk transfer means;
 - Gap between local insurers and international reinsurers premium rates;



Measures and challenges

In progress....

- Implementing new software for financial and statistical reporting
- Strengthening the reporting standards
 - Additional template in the Rulebook for Insurance statistical standards, intended to present the main parameters related to main types of catastrophic risks
- New rulebook on calculating the retention level and maximum probable loss
 - o reinsurers and quality of reinsurance
 - reinsurance program
 - o provisions related to catastrophic risks
 - reporting to ISA
- New rulebook on the manner, reporting, processing, reservation and liquidation of claims
- Education and increasing the financial literacy
- Establishing stakeholder group



Measures and challenges

Further steps....

- Implementing risk-based supervision through the technical assistance of the World Bank
- Establishment of necessary regulation related to the tariffs and conditions (including catastrophic risks)
- Further increase the awareness and culture for buying catastrophic coverage
- Strengthening the international cooperation among Europa Re participants by signing MoU
- Capacity building



Insurance Supervision Agency of Macedonia

Thank you

